

# Don't Give Up Too Easily

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Many people have failed in life because they lacked persistence. As an experiment, a bass and a minnow were placed in a large glass tank. Separating the two was an invisible glass. The hungry bass swam toward the minnow but hit his nose on the glass. He tried again and again and again, but every time he would swim into the glass wall. After many attempts the bass stopped trying. The glass was then removed, and the minnow was safe, because the bass never again tried to get the minnow. He had given up.

A man was late for his flight and was told by someone in the waiting area that they had already closed the door on the plane and he would have to wait for the next flight. But he ignored the person and continued running up that little walkway toward the plane. On the way he was met by two or three people coming back the other way who told him that he was too late for the flight, that the doors had already been closed.

But he wouldn't take no for an answer. When he reached the end of the loading ramp, the

plane was still there. And even though the door was closed, he began to wave his arms and briefcase, trying to get the pilot's attention. Finally the pilot looked in his direction, and he motioned for the pilot to open the door.

At first the pilot shook his head no; but when the man continued, the pilot opened the door and let him in. The man made his flight because he wouldn't take no for an answer.

Don't be too quick to give up. Try again and again and again. Victory may be just around the corner.